THE ADVENT OF COBLENDING HARVESTING THE ETBE ETOH SYNERGY

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> 6th Annual Global Refining Summit 2012 Barcelona– Spain 23rd May 2012



Addressing RED & FQD EU Directives



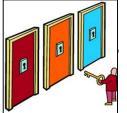


Ambitious Targets

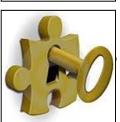


Multiple Challenges

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Limited Possibilities



Existing Solution

Challenges (examples)





FQD: Refiners Obligations vs. Actual "Control"



RED: Petrol/Gasoil Supply/Demand Unbalance



Balkanization of EU MS's Implementation Rules

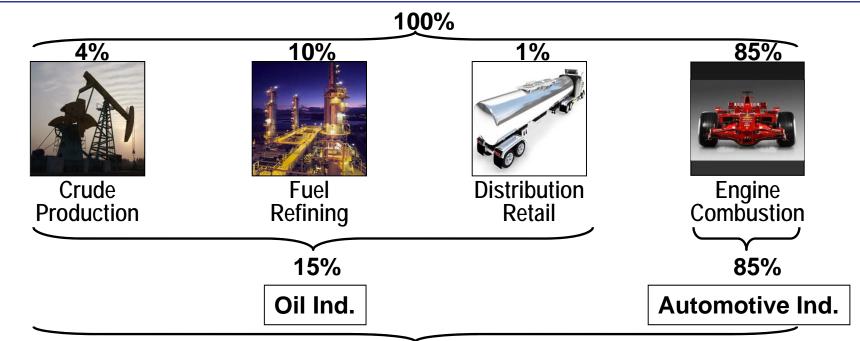


Consumers Resistance to "High-Bio" Grades

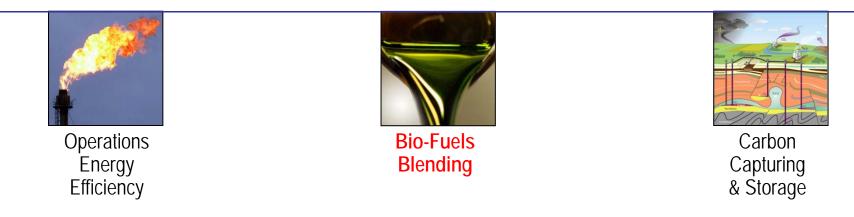


Fuel Specifications Limits

FQD & Refiners big Challenge: Full Obligation vs. Partial "Control"



- 6% of total, - 40% of O.I. bit, - 60% of Refining one!

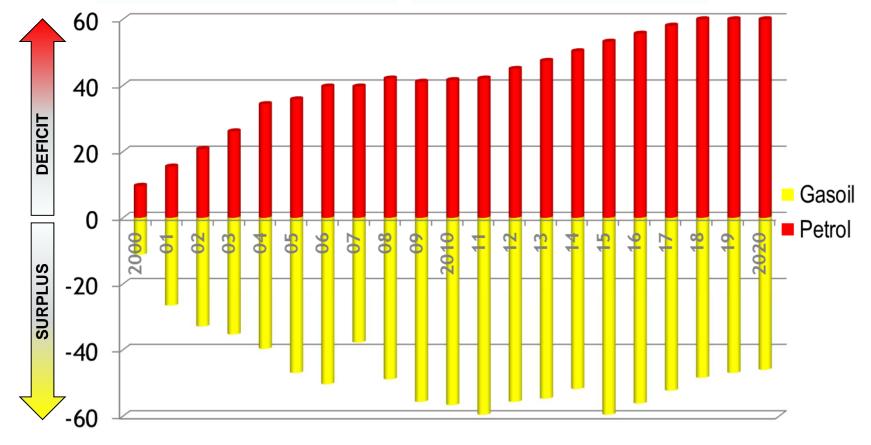


Petrol/Gasoil - Supply/Demand Unbalance: EU Gasoil/Petrol Ratio Growing

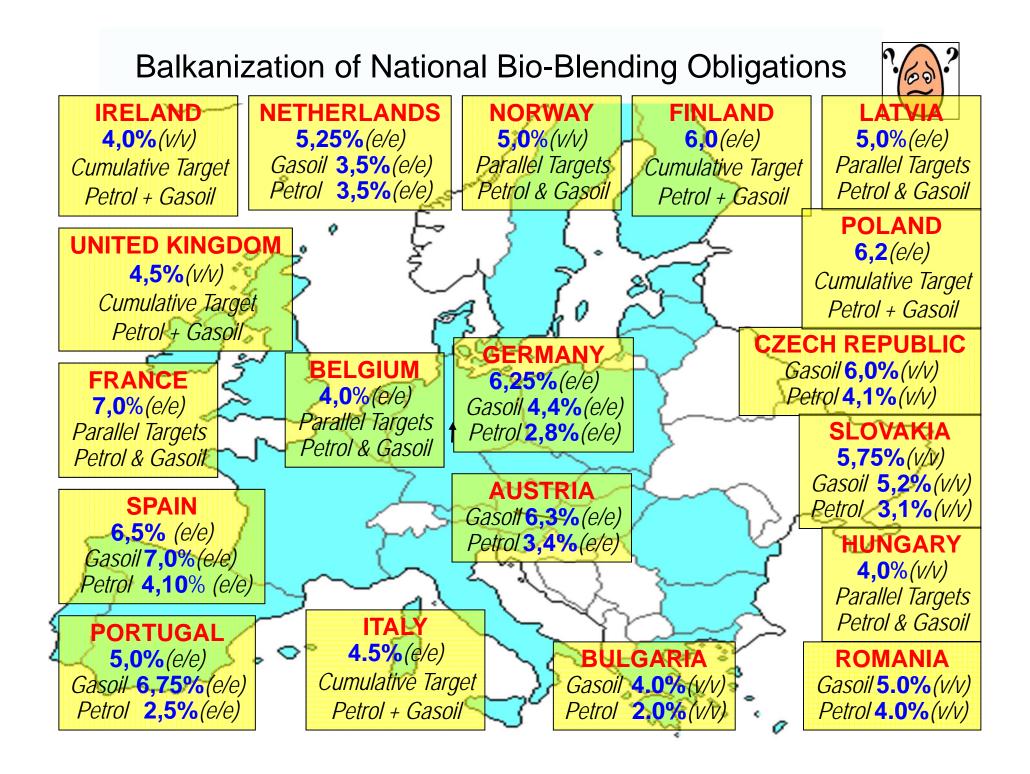


- Refineries not designed/structured for current fuels demand ratio
- Petrol export & gasoil import impacting economics & CO₂ emissions (transport)

- Diesel production maximization disoptimising refinery operations & increasing CO₂ emissions
- FAME content specification (7 % v/v) limiting actual bio-blending in diesel

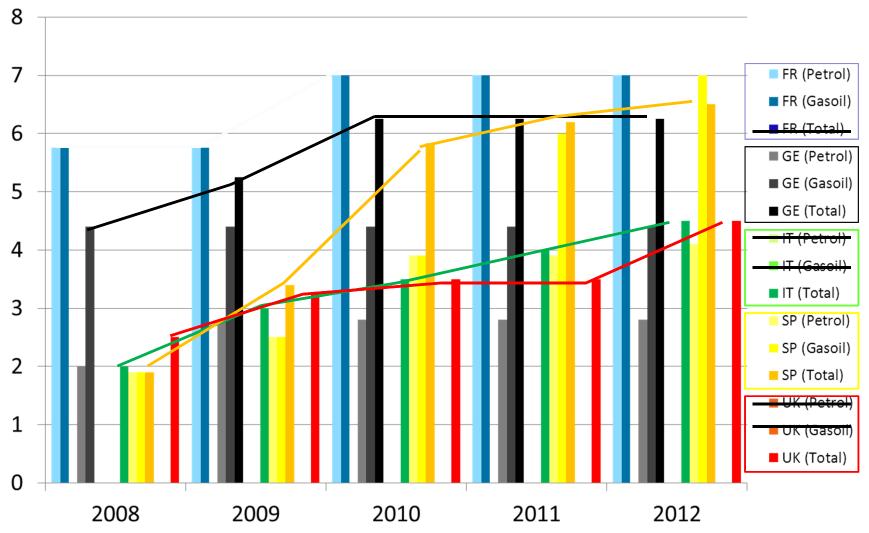


Source: Total 2012



Bio-blending Obligatons in Largest EU Fuel Markets





Consumers Psychological Resistance to E10



"My car is on the E10 not-suitable list by OEM"

"It might damage my car"

"It will compromise my vehicle warranty"

"It will worsen car performances"

"It would provoke engine efficiency loss"

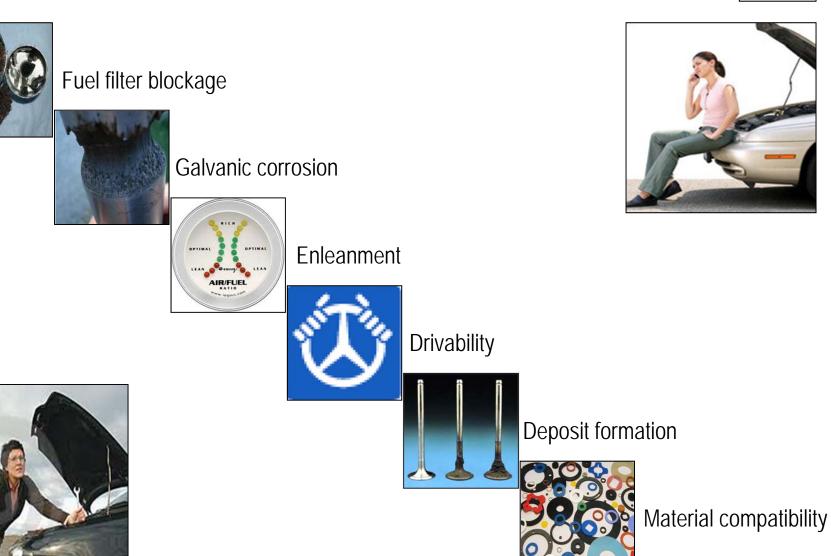
"I buy litres, but I need energy (oxygen doesn't burn)"

"If «they» discount it, there must be something dirty"

"High bio compete with food and feed"

"This thing is too new: let others be the guinea pigs"

Vehicle/Engines Compatibility/Operability



HELP



Only Few Possibilities





CO₂ Reduction Effectiveness of Bio-components



High Bio-components Blending Percentage



Exploitation of «best seller» Petrol Grade (E5)

Existing Solution





Adopting Immediately Available Consolidated Options



Maximizing Actual Bio-energy Blending within E5



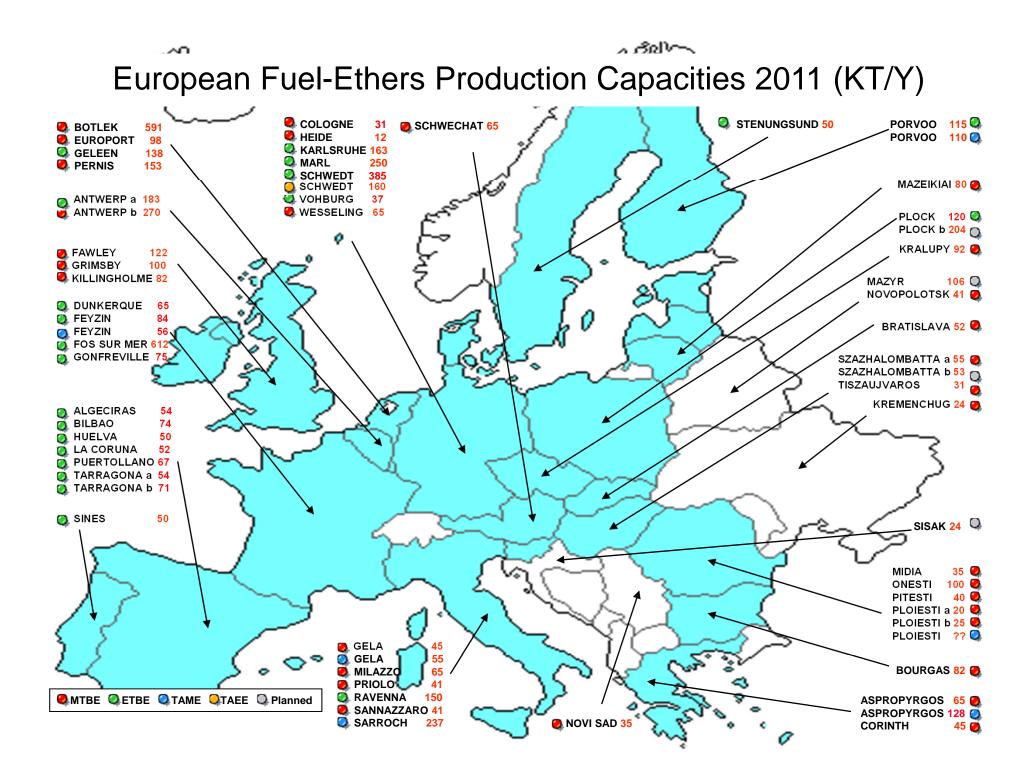
Optimizing Logistics & Operations



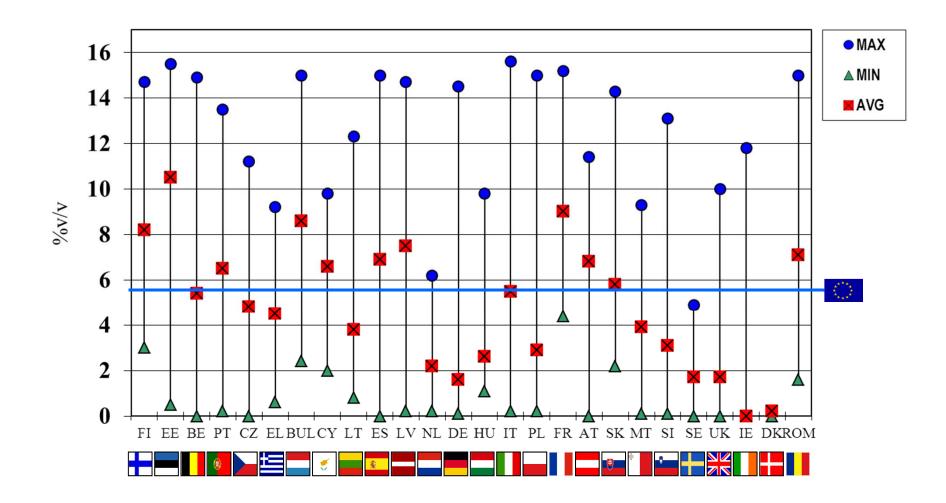
Capturing Bio-components WTW CO₂ Saving Potential



Harvesting Synergetic «Non-linear» Effects

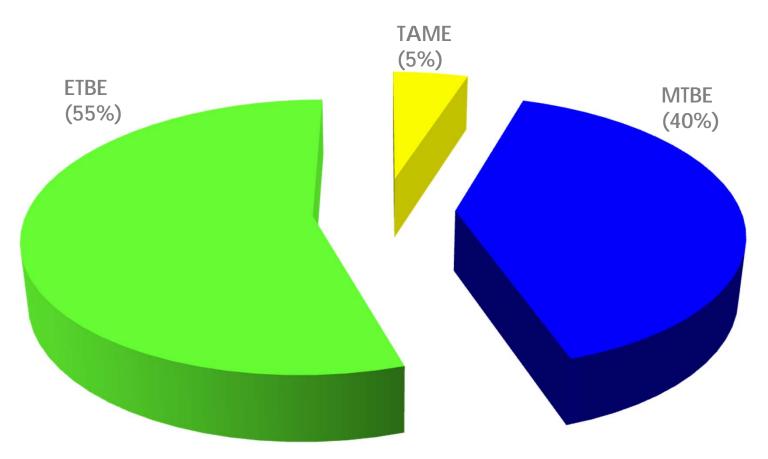






Fuel-Ethers Consumption EU 2010 ~5 million Tons

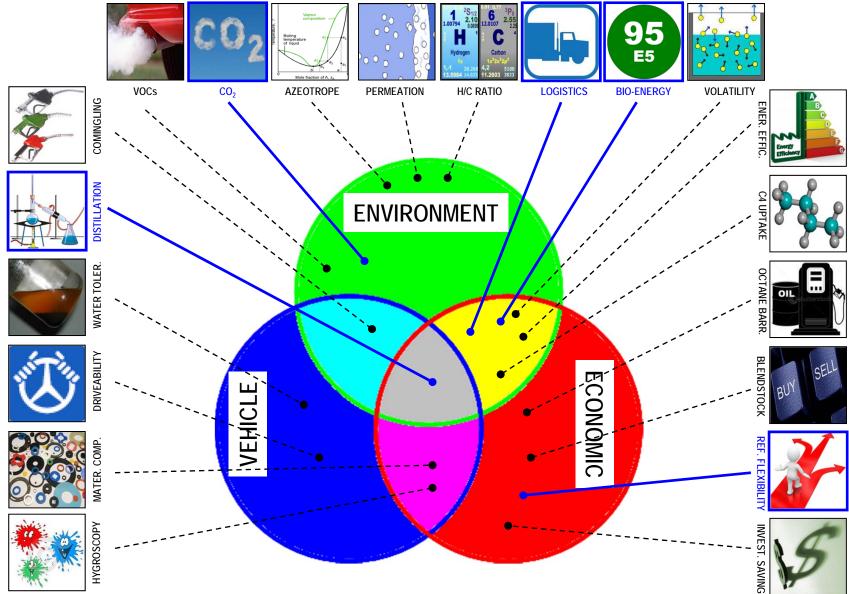




Source: Fuel Ether Reach Consortium, EFOA

ETBE: A Multifaceted Benefits Carrier





COBLENDING ETBE AND ETHANOL

..and "Co-blending" further offers Additional Specific Benefits!



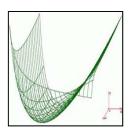
Blending more Bio-energy within Petrol Specs Limits



Capturing Bio-components' Well-to-Wheels CO₂ Saving Potential



Minimizing Quality "Give-away" and fossil base-stock cost, via ETBEcontaining "DBEB"^[*] for E5/E10



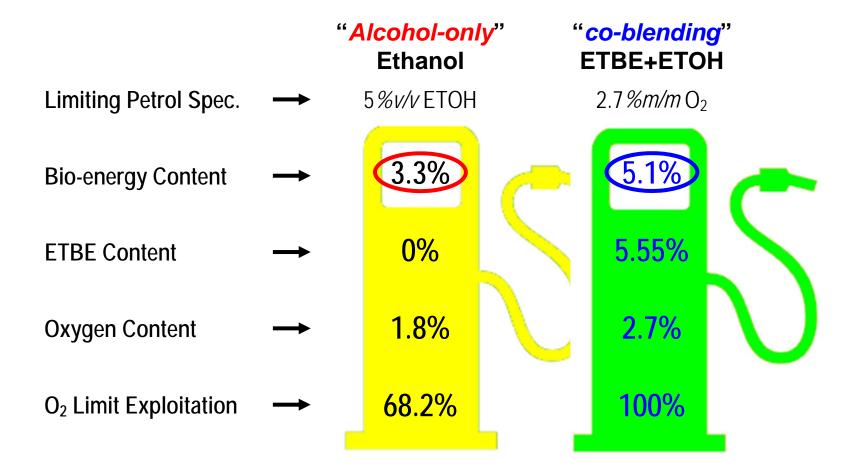
Harvesting Synergetic "Non-linear" Effects of Bio-components

[*] Dual Blend-stock for Ethanol Blending

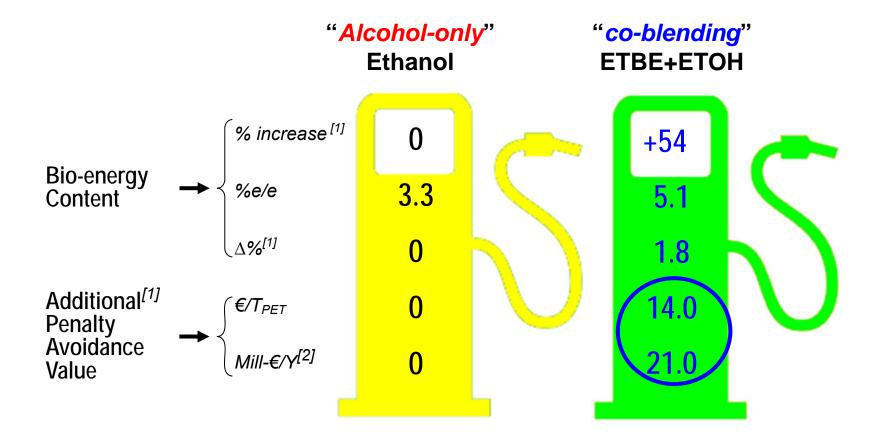


53% more bio-energy into E5 via "Co-blending"





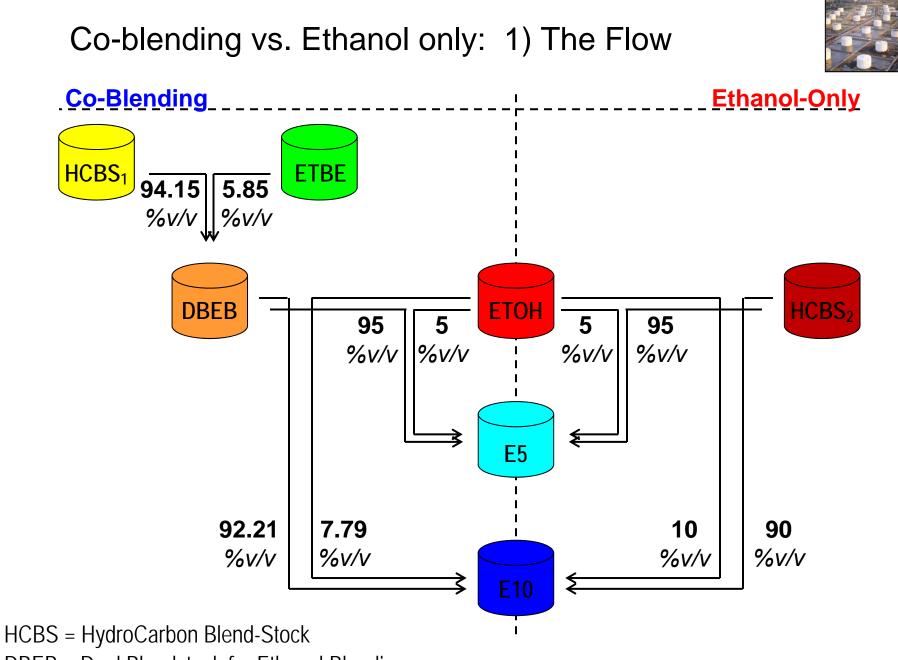
E5: "Co-blending" Enables Significant Non-compliance Penalty Saving (German Example)



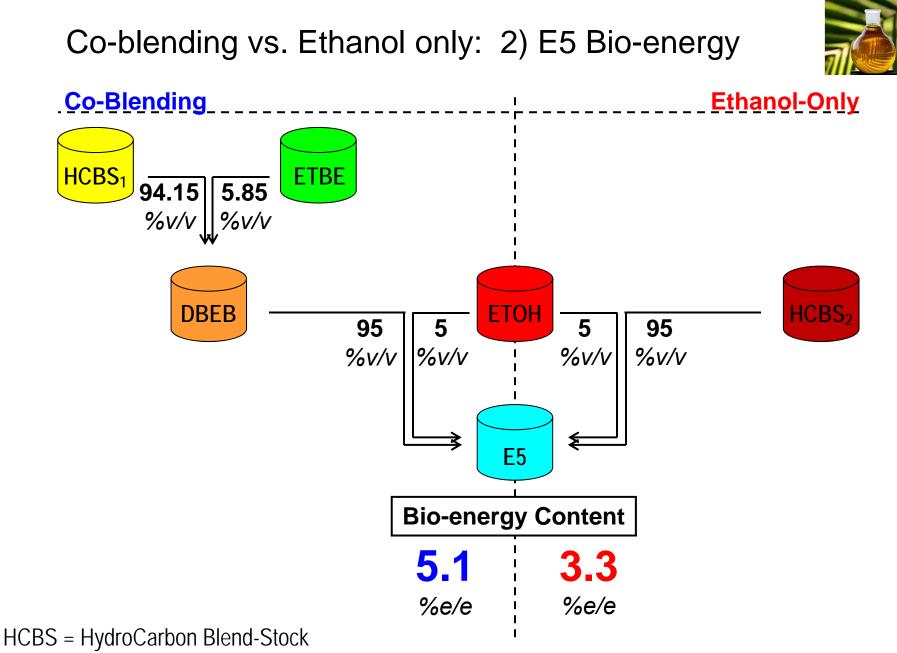
[1] On top of what achievable with 5%v/v ETOH directly blended into E5 "Protection Grade"

[2] Example based on an average refinery petrol production of 1.5 million tons per year

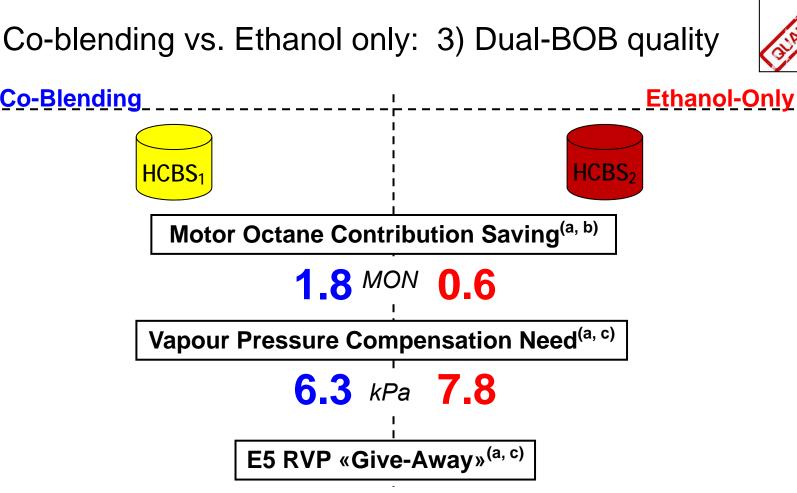




DBEB = Dual Blendstock for Ethanol Blending



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kPa **1.84** Π % 3.06 н Т

(a) vs. Finished Petrol Specs

- The Higher the Better (b)
- The Lower the Better (C)

HCBS = HydroCarbon Blend-Stock

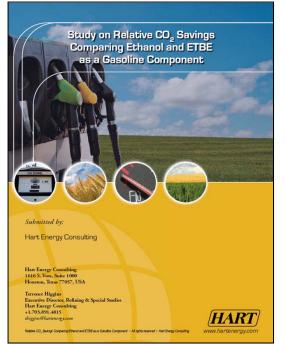
Co-Blending

HCBS₁

ETBE Further Reduces CO₂ Emissions

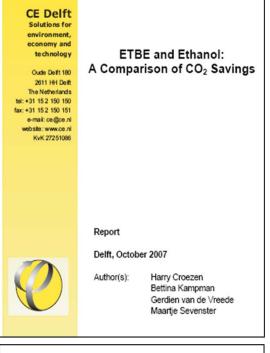


HART July 2007



"The use of bio-ETBE reduces refining crude-oil need and processing intensity, requires less fuel and, implying relevant petrol composition changes, allows the reduction of carbon factor and lesser CO_2 emissions"

CE-Delft October 2007



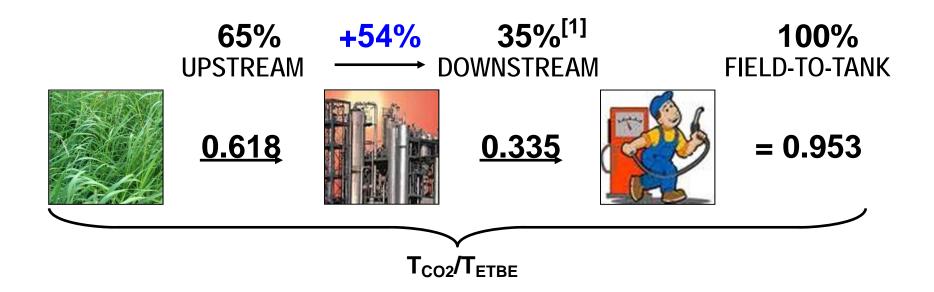
"This study indicated that, when bio-ETBE is used, the resulting modification of refinery operations determine a significant reduction of greenhouse gases emissions"

IFEU August 2008

		Ifeu - Institut für Energie- und Unweltforschung Heidelberg gGmbH
	Bioenergie aus Getreide und Zuckerrübe: Energie- und Treibhausgasbilanzen	
	Endbericht (Kurzversion)	
	Im Auftrag des Verbandes Landwirtschaftliche Biokraftstoffe e.V. (LAB), Berlin	
	Heidelberg, 13. August 2008	
	"Best results by far are obtained when ethanol is converted to bio- ETBE. The use of ETBE can allow the saving of 4 times the primary energy required to produce its	

fossil alternative. IFEU recommends to exploit the whole potential of bio-ETBE"





[1] Key ETBE blending properties, like vapour pressure, distillation characteristics and octane contribution, affecting fuel formulation, reduce refinery operations' CO_2 emissions, by reducing carbon and aromatics content as well as the use of refinery fuel.

The whole is more than the sum of its parts.

Aristotle, Metaphysica



Harvesting Synergetic "Non-linear" Effects of Bio-components



- Increasingly stringent technical and environmental petrol specifications, makes it relevant and urgent to try and fully exploit all the positive characteristics of various blend-stocks used by refiners for formulating finished fuels;
- Several studies have already demonstrated that co-mixing different blend-stocks can yield a better-than-linear blending performance;
- A specially interesting and relevant case is the co-blending of ethanol and ethers (ETBE), considering the key role that these two bio-components play in recent bio-fuels policies;
- Some of the chemical-physical reasons for the distinct synergetic blending effect of those oxygenated molecules comes from their polar nature, as well as from the hydrogen-bonding effects;
- New ad hoc studies are currently under going to better quantify and qualify those effects;
- Petrol specifications that benefit from the «co-blending effect» include volatility (BRVP), distillation curve (E70), octane performance (MON & RON) and water tolerance.

Several studies confirmed synergy



- "Synergies Between Ethanol and TAME as Gasoline Oxygenates". Sasol. 2002
- "Accurate determination of ether / alcohol octane synergies in specific base fuel matrices". Sasol. 2005.
- "Addition of an azeotropic ETBE/ethanol mixture in eurosuper-type gasolines". Federal University of Rio Grande do Sul. 2006
- "Impact of Simultaneous ETBE and Ethanol Addition on Motor Gasoline Properties". National Technical University of Athens. 2008
- "Volatility and phase stability of petrol blends with ethanol". Institute of Chemical Technology of Czech Republic. 2009

Conclusion

Harvesting the synergy of co-blending bio-ETBE and bio-Ethanol, represents an effective, immediate and practical avenue to address both Ell and MSs ambitious bio-fuel targets. It actually enables significantly higher bio-energy content, while both enhancing environmental benefits and improving operators flexibility